

**PRODUCTS OVERVIEW** 

# Medica Employer-provided Products

For employer groups headquartered in Minnesota, North Dakota, South Dakota, and western Wisconsin



## Let's get started

For nearly 50 years, we've provided benefit plans built on choice and flexibility. Looking for a traditional benefits plan? A consumer-directed option? You'll find them here. And we'll make it easy for you to choose the one that meet the needs of your business — and your employees.

From an open access national network to Accountable Care Organizations (ACOs), you'll find the most cost-effective, comprehensive product portfolio in the region — loaded with valuable care options and plan extras to help your employees stay healthy and feel better.

#### National network product

**Medica Choice® Passport** gives your employees access to a large, national network. And it streamlines administration for you with:

- A consistent benefit plan for all employees no matter where they are across the country
- A uniform enrollment and claims payment process
- One point of contact for account management, billing, eligibility, and Member Services

#### Care system product

**Medica Elect**<sup>®</sup> is for Minnesota employers that want to lower costs by using a narrower network of providers. Here's how it works:

- Employees choose a primary care clinic, and get their care from that clinic, and its affiliated hospitals and clinics. This is called a care system. They can also change care systems during the plan year.
- Employees can see any provider within the care system they choose. (If they can't get care within the system, they'll need a referral from a primary care clinic.)

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### **Consumer-directed options**

You'll find consumer-directed options through Medica ONESource<sup>™</sup> with all of our network products. It offers an industry-leading solution for Health Savings Accounts (HSA), Health Reimbursement Accounts (HRA), and Flexible Spending Accounts (FSA).

### Product pairing guidelines

Pick and choose your product combinations. Our flexible approach lets you choose the network product(s) and benefit plan design(s) that works for you and your employees.

Group size (enrolled employees)	2 - 5	6 - 20	21+
Number of network products and benefit plans	1 plan and 2 networks	Up to 6 total plans and/or networks*	Up to 12 total plans and/or networks <sup>*</sup>

\*Medica Choice Passport must be offered as an option alongside all ACO and Medica Elect plans.

## **Our ACO experience**

The ACO approach is straightforward: We work together with care system partners to deliver unique, integrated health care. ACO networks offer added features and up to a 20% cost savings compared to openaccess networks. Here's how they work:

- Employees choose an ACO and can see any provider within it.
- If they need care outside of the ACO network, the ACO provider will direct the care to an appropriate provider.
- Depending on the ACO, members may have a single source to handle all their health care needs from appointments and treatment to benefits, claims, and more.

#### ACOs deliver better health + better care

The result: An innovative care and service model, one that drives better patient management and creates a firstrate member experience. ACO members experience reduced number of emergency room visits, fewer hospital readmissions, and greater use of affordable drug options. And, 97% of members renew into an ACO product.\*

\*Results based on 2023 enrollment

#### Offering more ACO options than other health plans in the markets we serve, including:



**Altru & You with Medica**<sup>™</sup> is available in northeastern North Dakota and northwestern Minnesota.

### Hennepin Healthcare

**Clear Value with Medica**<sup>™</sup> (with providers from Hennepin Healthcare) is available in the Twin Cities metro area.



**Essentia Choice Care with Medica**<sup>™</sup> is available in northeastern and western Minnesota, North Dakota, and northwestern Wisconsin.

Medica CompleteHealth<sup>sM</sup> (featuring care at Mayo Clinic) is available in southern Minnesota and western Wisconsin.



Park Nicollet and HealthPartners Medical Group First<sup>™</sup> is available in the Twin Cities metro area.



Ridgeview Community Network® powered by Medica is available in the Twin Cities metro area.





VantagePlus with Medica<sup>™</sup> (with providers from M Health Fairview, North Memorial Health, and many popular independent clinics) is available in the Twin Cities metro area.



To learn more, contact your broker or Medica Sales at **1 (800) 371-1613** or visit **Medica.com/Employers**.

